E-9

Date Submitted	2/15/2017	COUNCIL ACTION	(y)
		PUBLIC HEARING REQUIRE	( )
Submitted by	Public services	RESOLUTION	( )
		ORDINANCE 1ST READING	( )
Date Action Required	3/1/2017	ORDINANCE 2ST READING	( )
		CITY CLERK'S INITIALS	

IMPERIAL CITY COUNCIL
AGENDA ITEM

SUBJECT: Purchase of various service pick-ups to replace units that were surplused by council action

DEPARTMENT INVOLVED:

BACKGROUND/SUMMARY: Staff is requesting to purchase 4 light trucks for the public services dept. Quotes have been recived from three dealers.Requseting to purchase from lowest dealer which is Sunrise Ford in the amount of $131,009.85 plus sales tax. If the vehicles are sold at the time of approval staff request to purchase from the next lowest bidder or work with the dealer to replace the type of vehicle, with approval of the city manager.The 16/17 budget has a total of $185,000.00 set aside for the replacement of public services vehicles.

Fisical Impact
$131,009.85 - $157,233.60 plus sales tax

F.O. INITIALS

STAFF RECOMMENDATIONS:

Approve purchase

MANAGER'S RECOMMENDATION:

Approve

MOTION:

SECONDED:
AYES:
NAYES:
ABSENT:

APPROVED ( )
DISAPPROVED ( )
REFERRED TO:

REJECTED ( )
DEFERRED ( )

Sunrise Ford	Fontana, CA	
Truck 1	16' f250 single cab regular bed	$26,042.44
Truck 2	17' f250 single cab service bed	$31,979.64
Truck 3	17' f250 single cab service bed	$31,979.64
Truck 4	17' f350 extended cab service bed	$41,008.14
	Total:	$131,009.85

Sierra Truck Center	Monrovia, CA	
Truck 1	16' ram 3500 single cab service body	$36,227.57
Truck 2	16' ram 3500 single cab service body	$37,490.07
Truck 3	16' ram 2500 regular bed	$29,740.07
Truck 4	17' ram 2500 single cab service body	$38,769.44
	Total:	$142,227.15

Peoria Ford	Peoria, AZ	
Truck 1	17' f250 single cab service bed	$40,693.90
Truck 2	17' F250 single cab service bed	$40,693.90
Truck 3	16' f250 single cab service bed	$37,922.90
Truck 4	16' f250 single cab service bed	$37,922.90
	Total:	$157,233.60

- Quote doesn't include California sales tax
- Approximately an additional $11,785.08

Sunrise Ford
16005 Valley Blvd., Fontana, California, 923356419
Office: 909-822-4401

2016 F-250, SD Regular Cab
4x2 SD Regular Cab 8' box 137" WB SRW XL(F2A)
Price Level: 650

Pricing - Single Vehicle

TRUCK 1

	MSRP
Vehicle Pricing	
Base Vehicle Price	$32,385.00
Options & Colors	$1,720.00
Upfitting	$0.00
Destination Charge	$1,195.00
Subtotal	$35,300.00
Pre-Tax Adjustments	
Description	
Dealer Doc Fee	$80.00
Government Price Concession *Government Price Concession*	-$8,400.00
Dealer Discount	-$2,845.16
Subtotal	$24,134.84
Sales Taxes	
Description	
Imperial County Sales Tax	$1,869.85
Subtotal	$26,004.69
Post-Tax Adjustments	
Description	
DMV/Weight Fees	$0.00
California Tire Fee	$8.75
Electronic Filing Fee	$29.00
Total	$26,042.44

Customer Signature

Acceptance Date

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Prepared for: Mr. Isaiah Gonzalez, Ciy Of Imperial
By: Eric Ariyasu Date: 02/06/2017

Sunrise Ford
16005 Valley Blvd., Fontana, California, 923356419
Office: 909-822-4401

2017 F-250, SD Regular Cab
4x2 SD Regular Cab 8' box 142" WB SRW XL(F2A)
Price Level: 755 Quote ID: E002

Pricing - Single Vehicle

TRUCK 2-3

	MSRP
Vehicle Pricing	
Base Vehicle Price	$32,535.00
Options & Colors	$1,290.00
Upfitting	$5,649.00
Destination Charge	$1,295.00
Subtotal	$40,769.00
Pre-Tax Adjustments	
Description	
Dealer Doc Fee	$80.00
Government Price Concession	-$8,400.00
Government Price Concession	
Dealer Discount	-$2,804.00
Subtotal	$29,645.00
Sales Taxes	
Description	
Imperial County Sales Tax	$2,296.89
Subtotal	$31,941.89
Post-Tax Adjustments	
Description	
Electronic Filing Fee	$29.00
California Tire Fee	$8.75
Total	$31,979.64

Customer Signature

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Prepared for: Mr. Isaiah Gonzalez, Ciy Of Imperial
By: Eric Ariyasu Date: 02/06/2017

Sunrise Ford
16005 Valley Blvd., Fontana, California, 923356419
Office: 909-822-4401

2017 F-350 Chassis, SD Super Cab
4x2 SD Super Cab 168" WB SRW XL(X3E)
Price Level: 755 Quote ID: E003

Pricing - Single Vehicle

TRUCK 4

	MSRP
Vehicle Pricing	
Base Vehicle Price	$35,515.00
Options & Colors	$3,175.00
Upfitting	$7,413.00
Destination Charge	$1,295.00
Subtotal	$47,398.00
Pre-Tax Adjustments	
Description	
Dealer Doc Fee	$80.00
Government Price Concession	-$6,200.00
Government Price Concession	
Dealer Discount	-$3,253.88
Subtotal	$38,024.12
Sales Taxes	
Description	
Imperial County Sales Tax	$2,946.27
Subtotal	$40,970.39
Post-Tax Adjustments	
Description	
Electronic Filing Fee	$29.00
California Tire Fee	$8.75
Total	$41,008.14

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Prepared by: Eric Ariyasu Date: 02/06/2017

Sunrise Ford
16005 Valley Blvd., Fontana, California, 923356419
Office: 909-822-4401 Fax: 909-822-5179

Customer Proposal

Prepared by:

Eric Ariyasu
Office: 909-822-4401
Email: eariyasu@sunriseford.com

Date: 02/06/2017
Vehicle: 2017 F-350 Chassis XL
4x2 SD Super Cab 168" WB SRW
Quote ID: E003

Sunrise Ford
16005 Valley Blvd., Fontana, California, 923356419
Office: 909-822-4401

Re: Vehicle Proposal

To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Eric Ariyasu

eariyasu@sunriseford.com

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Selected Options

Description	MSRP
Base Vehicle	
Base Vehicle Price (X3E)	$35,515.00
Packages	
Order Code 630A	N/C
Includes: - Transmission: TorqShift 6-Speed Automatic (6R140) Includes SelectShift. - 3.73 Axle Ratio	
Powertrain	
Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	N/C
Transmission: TorqShift 6-Speed Automatic (6R140)	Included
Includes SelectShift.	
3.73 Axle Ratio	Included
GVWR: 10,900 lb Payload Package	Included
Includes: - 40 Gallon Fuel Tank	
Wheels & Tires	
Tires: LT275/65Rx18E BSW AS	N/C
Includes: - GVWR: 10,900 lb Payload Package - 40 Gallon Fuel Tank	
Wheels: 18" Argent Painted Steel	$455.00
Includes painted hub covers/center ornaments.	
Spare Tire, Wheel & Jack	$350.00
REQUIRED in Rhode Island.	
Excludes carrier. Includes: - 2-Ton Mechanical Jack	
Seats & Seat Trim	
Cloth 40/20/40 Split Bench Seat	$100.00
Includes center armrest, cupholder, storage and driver's side manual lumbar.	
Other Options	
Monotone Paint Application	STD
168" Wheelbase	STD
XL Value Package	$720.00

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Selected Options (cont'd)

Description		MSRP
	Includes: - 4.2" Center-Stack Screen - Radio: AM/FM Stereo/Single-CD/MP3 Player Includes 6 speakers. - Bright Chrome Hub Covers & Center Ornaments - Chrome Front Bumper - Steering Wheel-Mounted Cruise Control	
Power Equipment Group		$915.00
	Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes: - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. - MyKey Includes owner controls feature. - Perimeter Alarm - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Power Locks - Remote Keyless Entry	
2-Ton Mechanical Jack		Included
	REQUIRED in Rhode Island.	
Trailer Brake Controller		$270.00
	Verified to be compatible with electronic actuated drum brakes only. Includes smart trailer tow connector.	
Center High-Mounted Stop Lamp (CHMSL)		N/C
Radio: AM/FM Stereo/Single-CD/MP3 Player		Included
	Includes 6 speakers.	
SYNC Communication & Entertainment System		$365.00
	Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB port and steering wheel audio controls.	
Emissions		
50-State Emissions System		STD
Interior Colors		
Medium Earth Gray		N/C
Primary Colors		
Oxford White		N/C
Upfit Options		
9' Scelzi Service Body w/ Ladder Rack		$7,413.00

SUBTOTAL	$46,103.00
Destination Charge	$1,295.00

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Prepared by: Eric Ariyasu Date: 02/06/2017

Selected Options (cont'd)

Description	MSRP
TOTAL	$47,398.00

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Selected Equipment & Specs

Dimensions

Exterior length: 253.3" * Exterior width: 105.9" * Exterior height: 78.3" * Wheelbase: 168.0" * Front track: 68.3" * Rear track: 68.1" * Min ground clearance: 8.6" * Front legroom: 43.9" * Rear legroom: 33.5" * Front headroom: 40.8" * Rear headroom: 40.3" * Front hiproom: 62.5" * Rear hiproom: 64.7" * Front shoulder room: 66.7" * Rear shoulder room: 65.8" * Passenger volume: 116.0cu.ft. * Cargo volume: 31.6cu.ft. * Maximum cargo volume: 31.6cu.ft.

Powertrain

385hp 6.2L SOHC 16 valve V-8 engine with variable valve control, SMPI * Recommended fuel : regular unleaded * federal * TorqShift 6 speed automatic transmission with overdrive * Rear-wheel drive * Fuel Economy Cty: N/A * Fuel Economy Highway: N/A

Suspension/Handling

Front Twin I-Beam independent suspension with anti-roll bar, HD shocks * Rear rigid axle leaf spring suspension with anti-roll bar, HD shocks * Firm ride Suspension * Hydraulic power-assist re-circulating ball Steering * Front and rear 18 x 8 argent steel wheels * LT275/65SR18 EBSW AS front and rear tires

Body Exterior

4 doors * Reverse opening left rear passenger * Reverse opening right rear passenger * Driver and passenger power remote heated folding door mirrors with turn signal indicator * Turn signal indicator in mirrors * Black door mirrors * Chrome bumpers * Trailer harness * Clearcoat paint * Front and rear 18 x 8 wheels

Convenience

Manual air conditioning with air filter * Cruise control with steering wheel controls * Power windows * Driver and passenger 1-touch up * Driver and passenger 1-touch down * Remote power door locks with 2 stage unlock and illuminated entry * Manual tilt steering wheel * Manual telescopic steering wheel * Day-night rearview mirror * 911 Assist emergency S.O.S * Wireless phone connectivity * AppLink smart device integration * 2 1st row LCD monitors * Front cupholders * Passenger visor mirror * Full overhead console * Driver and passenger door bins * Rear door bins

Seats and Trim

Seating capacity of 6 * Front 40-20-40 split-bench seat * 4-way driver seat adjustment * Manual driver lumbar support * 4-way passenger seat adjustment * Centre front armrest with storage * 60-40 folding rear split-bench seat * Cloth seat upholstery

Entertainment Features

AM/FM stereo radio * SYNC external memory control * Steering wheel mounted radio controls * 6 speakers * Wireless streaming * Fixed antenna

Lighting, Visibility and Instrumentation

Halogen aero-composite headlights * Delay-off headlights * Fully automatic headlights * Variable intermittent front windshield wipers * Light tinted windows * Front reading lights * Tachometer * Oil pressure gauge * Compass * Outside temperature display * Low tire pressure warning * Trip computer * Trip odometer

Safety and Security

4-wheel ABS brakes * Brake assist with hill hold control * 4-wheel disc brakes * Electronic stability * ABS and driveline traction control * Dual front impact airbag supplemental restraint system with passenger cancel * Dual seat mounted side impact airbag supplemental restraint system * Safety Canopy System curtain 1st and 2nd row overhead airbag supplemental restraint system * Remote activated perimeter/approach lighting * Power remote door locks with 2 stage unlock and panic alarm * Security system * MyKey restricted driving mode * Manually adjustable front head restraints * 3 manually adjustable rear head restraints

Dimensions

General Weights

Curb	6101 lbs.	GVWR	10900 lbs.
Front GAWR	4400 lbs.	Rear GAWR	6780 lbs.
Payload	4970 lbs.	Front curb weight	3560 lbs.

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Prepared by: Eric Ariyasu Date: 02/06/2017

Selected Equipment & Specs (cont'd)

Rear curb weight	2541 lbs.	Front axle capacity	5250 lbs.
Rear axle capacity	7280 lbs.	Front spring rating	4400 lbs.
Rear spring rating	6780 lbs.	Front tire/wheel capacity	6830 lbs.
Rear tire/wheel capacity	6830 lbs.		

Trailering Type

Harness	Yes	Brake controller	Yes
Trailer sway control	Yes		

General Trailering

5th-wheel towing capacity	12600 lbs.	Towing capacity	12700 lbs.
GCWR	19500 lbs.		

Fuel Tank type

Capacity	40 gal.

Off Road

Min ground clearance	9 "

Interior cargo

Cargo volume	31.6 cu.ft.	Maximum cargo volume	31.6 cu.ft.

Powertrain

Engine Type

Block material	Iron	Cylinders	V-8
Head material	Aluminum	Ignition	Electronic
Injection	Sequential MPI	Liters	6.2L
Orientation	Longitudinal	Recommended fuel	Regular unleaded
Valves per cylinder	2	Valvetrain	SOHC
Variable valve control	Yes		

Engine Spec

Bore	4.02"	Compression ratio	9.8:1
Displacement	379 cu.in.	Stroke	3.74"

Engine Power

SAEJ1349 AUG2004 compliant	Yes	Output	385 HP @ 5,750 RPM
Torque	430 ft.-lb @ 3,800 RPM		

Alternator

Type	HD	Amps	200

Battery

Amp hours	72	Cold cranking amps	650
Run down protection	Yes		

Transmission

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	6
Type	Automatic		

Transmission Gear Ratios

1st	3.974	2nd	2.318
3rd	1.516	4th	1.149
5th	0.858	6th	0.674
Reverse Gear ratios	3.128		

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Prepared by: Eric Ariyasu Date: 02/06/2017

Selected Equipment & Specs (cont'd)

Transmission Torque Converter
Stall ratio 1.90

Transmission Extras
Driver selectable mode Yes
Sequential shift control SelectShift
Oil cooler Regular duty

Drive Type
Type Rear-wheel

Drive Feature
Traction control ABS and driveline

Drive Axle
Ratio 3.73

Exhaust
Material Stainless steel
System type Single

Emissions
CARB Federal
EPA Tier 2 Bin 8

fuel Economy
Fuel type Gasoline

Fuel Economy (Alternate 1)
Fuel type E85

Driveability

Brakes
ABS 4-wheel
ABS channels 4
Type 4-wheel disc
Vented discs Front and rear

Brake Assistance
Brake assist Yes
Hill hold control Yes

Suspension Control
Ride Firm
Electronic stability Stability control with anti-roll

Front Suspension
Independence Twin I-Beam independent
Anti-roll bar Regular

Front Spring
Type Coil
Grade Regular

Front Shocks
Type HD

Rear Suspension
Independence Rigid axle
Type Leaf
Anti-roll bar Regular

Rear Spring
Type Leaf
Grade HD

Rear Shocks
Type HD

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Selected Equipment & Specs (cont'd)

Steering

Activation	Hydraulic power-assist	Type	Re-circulating ball

Steering Specs

# of wheels	2

Exterior

Front Wheels

Diameter	18"	Width	8.00"

Rear Wheels

Diameter	18"	Width	8.00"

Spare Wheels

Wheel material	Steel

Front and Rear Wheels

Appearance	Argent	Material	Steel
Covers	Chrome hub		

Front Tires

Aspect	65	Diameter	18"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	275mm	LT load rating	E
RPM	652		

Rear Tires

Aspect	65	Diameter	18"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	275mm	LT load rating	E
RPM	652		

Spare Tire

Mount	Frame mounted	Type	Full-size

Wheels

Front track	68.3"	Rear track	68.1"
Wheelbase	168.0"		

Body Features

Front license plate bracket	Yes	Body material	Aluminum
Side impact beams	Yes		

Body Doors

Door count	4	Left rear passenger	Reverse opening
Right rear passenger	Reverse opening		

Exterior Dimensions

Length	253.3"	Body width	105.9"
Body height	78.3"	Cab to axle	60.0"
Axle to end of frame	47.2"	Frame rail width	34.1"
Front bumper to Front axle	38.3"	Front bumper to back of cab	146.3"

Safety

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Prepared by: Eric Ariyasu Date: 02/06/2017

Selected Equipment & Specs (cont'd)

Airbags

Driver front-impact	Yes	Driver side-impact	Seat mounted
Overhead	Safety Canopy System curtain 1st and 2nd row	Passenger front-impact	Cancellable
Passenger side-impact	Seat mounted		

Seatbelt

Height adjustable	Front

Security

Panic alarm	Yes	Restricted driving mode	MyKey

Seating

Passenger Capacity

Capacity	6

Front Seats

Split	40-20-40	Type	Split-bench

Driver Seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4	Lumbar support	Manual

Passenger seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4		

Front Head Restraint

Control	Manual	Type	Adjustable

Front Armrest

Centre	Yes	Storage	Yes

Rear Seats

Descriptor	Split-bench	Facing	Front
Folding	60-40	Folding position	Fold-up cushion
Type	Fixed		

Rear Head Restraints

Control	Manual	Type	Adjustable
Number	3		

Front Seat Trim

Material	Cloth	Back material	Cloth

Rear Seat Trim Group

Material	Vinyl	Back material	Carpet

Convenience

AC And Heat Type

Air conditioning	Manual	Air filter	Yes
Underseat ducts	Yes		

Audio System

Radio	AM/FM stereo	Radio grade	Regular

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Prepared by: Eric Ariyasu Date: 02/06/2017

Selected Equipment & Specs (cont'd)

Seek-scan	Yes	External memory control	SYNC
Audio Speakers			
Speaker type	Regular	Speakers	6
Audio Controls			
Steering wheel controls	Yes	Voice activation	Yes
Wireless streaming	Bluetooth yes		
Audio Antenna			
Type	Fixed		
LCD Monitors			
1st row	2	Primary monitor size (inches)	4.2
Cruise Control			
Cruise control	With steering wheel controls		
Convenience Features			
Retained accessory power	Yes	12V DC power outlet	2
Emergency S.O.S	911 Assist	Wireless phone connectivity	Bluetooth
Smart device integration	App link		
Door Lock Activation			
Type	Power with 2 stage unlock	Remote	Keyfob (front doors)
Integrated key/remote	Yes		
Instrumentation Type			
Display	Analog		
Instrumentation Gauges			
Tachometer	Yes	Oil pressure	Yes
Engine temperature	Yes	Transmission fluid temp	Yes
Engine hour meter	Yes		
Instrumentation Warnings			
Oil pressure	Yes	Engine temperature	Yes
Battery	Yes	Lights on	Yes
Key	Yes	Low fuel	Yes
Door ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Yes
Instrumentation Displays			
Clock	In-radio display	Compass	Yes
Exterior temp	Yes	Systems monitor	Yes
Instrumentation Feature			
Trip computer	Yes	Trip odometer	Yes
Steering Wheel Type			
Material	Urethane	Tilting	Manual
Telescoping	Manual		
Front Side Windows			
Window 1st row activation	Power		
Windows Rear Side			
2nd row activation	Power		

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Prepared by: Eric Ariyasu Date: 02/06/2017

Selected Equipment & Specs (cont'd)

Window Features

1-touch down	Driver and passenger	1-touch up	Driver and passenger
Tinted	Light		

Front Windshield

Wiper	Variable intermittent

Rear Windshield

Window	Fixed

Interior

Passenger Visor

Mirror	Yes

Rear View Mirror

Day-night	Yes

Headliner

Coverage	Full	Material	Cloth

Floor Trim

Coverage	Full	Covering	Vinyl/rubber

Trim Feature

Gear shift knob	Urethane	Interior accents	Chrome

Lighting

Dome light type	Fade	Front reading	Yes
Illuminated entry	Yes	Variable IP lighting	Yes

Overhead Console Storage

Storage	Yes	Type	Full

Storage

Driver door bin	Yes	Front Beverage holder(s)	Yes
Glove box	Locking	Passenger door bin	Yes
Illuminated	Yes	Instrument panel	Bin
Dashboard	Covered	Rear door bins	Yes

Legroom

Front	43.9"	Rear	33.5"

Headroom

Front	40.8"	Rear	40.3"

Hip Room

Front	62.5"	Rear	64.7"

Shoulder Room

Front	66.7"	Rear	65.8"

Interior Volume

Passenger volume	116.0 cu.ft.

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Prepared by: Eric Ariyasu Date: 02/06/2017

Pricing - Single Vehicle

	MSRP
Vehicle Pricing	
Base Vehicle Price	$35,515.00
Options & Colors	$3,175.00
Upfitting	$7,413.00
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Prepared by: Eric Ariyasu Date: 02/06/2017

Sunrise Ford
16005 Valley Blvd., Fontana, California, 923356419
Office: 909-822-4401

2017 F-350 Chassis, SD Super Cab
4x2 SD Super Cab 168" WB SRW XL(X3E)
Price Level: 755 Quote ID: E003

Major Equipment

(Based on selected options, shown at right)

6.2L V-8 SOHC w/SMPI 385hp
TorqShift 6 speed automatic w/OD

Exterior:Oxford White
Interior:Medium Earth Gray

* 4-wheel ABS
* Traction control
* Battery with run down protection
* Advance Trac w/Roll Stability Control
* Tinted glass
* Bluetooth wireless streaming
* Dual power remote heated mirrors
* 18 x 8 steel wheels
* Driver and front passenger seat mounted side airbags
* Message Center
* Reclining front split-bench seats
* Cloth seats
* Front axle capacity: 5250 lbs.
* Front spring rating: 4400 lbs.
* Cab to axle: 60"
* Brake assistance
* LT 275/65R18 E BSW AS S-rated tires
* Firm suspension
* Air conditioning
* Radio grade AM/FM stereo with seek-scan, single in-dash CD player, MP3 decoder, auxiliary audio input, external memory control
* Daytime running
* Variable intermittent wipers
* Dual front airbags w/passenger cancel
* Tachometer
* Underseat ducts
* 60-40 folding rear split-bench
* Audio control on steering wheel
* Rear axle capacity: 7280 lbs.
* Rear spring rating: 6780 lbs.
* Axle to end of frame: 47.2"

Fuel Economy

City
N/A

Hwy
N/A

Selected Options

	MSRP
STANDARD VEHICLE PRICE	$35,515.00
Order Code 630A	N/C
Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	N/C
Transmission: TorqShift 6-Speed Automatic (6R140)	Included
3.73 Axle Ratio	Included
Monotone Paint Application	STD
168" Wheelbase	STD
Center High-Mounted Stop Lamp (CHMSL)	N/C
50-State Emissions System	STD
Spare Tire, Wheel & Jack	$350.00
2-Ton Mechanical Jack	Included
Power Equipment Group	$915.00
Accessory Delay	Included
Trailer Tow Mirrors w/Power Heated Glass	Included
MyKey	Included
Perimeter Alarm	Included
Power Front & Rear Seat Windows	Included
Power Locks	Included
Remote Keyless Entry	Included
Trailer Brake Controller	$270.00
SYNC Communication & Entertainment System	$365.00

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Prepared by: Eric Ariyasu **Date:** 02/06/2017

Sunrise Ford
16005 Valley Blvd., Fontana, California, 923356419
Office: 909-822-4401

2017 F-350 Chassis, SD Super Cab
4x2 SD Super Cab 168" WB SRW XL(X3E)
Price Level: 755 Quote ID: E003

XL Value Package	$720.00
4.2" Center-Stack Screen	Included
Radio: AM/FM Stereo/Single-CD/MP3 Player	Included
Bright Chrome Hub Covers & Center Ornaments	Included
Chrome Front Bumper	Included
Steering Wheel-Mounted Cruise Control	Included
Wheels: 18" Argent Painted Steel	$455.00
Tires: LT275/65Rx18E BSW AS	N/C
GVWR: 10,900 lb Payload Package	Included
40 Gallon Fuel Tank	Included
Cloth 40/20/40 Split Bench Seat	$100.00
Oxford White	N/C
Medium Earth Gray	N/C
SUBTOTAL	$38,690.00
Destination Charge	$1,295.00
TOTAL	**$39,985.00**

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Prepared by: Eric Ariyasu Date: 02/06/2017

Sunrise Ford
16005 Valley Blvd., Fontana, California, 923356419
Office: 909-822-4401 Fax: 909-822-5179

Customer Proposal

Prepared for:

Mr. Isaiah Gonzalez
Ciy Of Imperial
420 S. Imperial Ave
Imperial 92251
Office: 760-595-6318
Email: igonzalez@cityofimperial.com

Prepared by:

Eric Ariyasu
Office: 909-822-4401
Email: eariyasu@sunriseford.com

Date: 02/06/2017
Vehicle: 2017 F-250 XL
4x2 SD Regular Cab 8' box 142" WB SRW
Quote ID: E002

Sunrise Ford
16005 Valley Blvd., Fontana, California, 923356419
Office: 909-822-4401

Mr. Isaiah Gonzalez
Ciy Of Imperial
420 S. Imperial Ave
Imperial 92251
Office: 760-595-6318
Email: igonzalez@cityofimperial.com

Re: Vehicle Proposal

Dear Mr. Gonzalez,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Eric Ariyasu

eariyasu@sunriseford.com

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Selected Options

Description	MSRP
Base Vehicle	
Base Vehicle Price (F2A)	$32,535.00
Packages	
Order Code 600A	N/C
Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel - Transmission: TorqShift-G 6-Spd Auto w/SelectShift - 3.73 Axle Ratio - GVWR: 9,950 lb Payload Package - Tires: LT245/75Rx17E BSW A/S - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments.	
Powertrain	
Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	Included
Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
3.73 Axle Ratio	Included
GVWR: 9,950 lb Payload Package	Included
Wheels & Tires	
Tires: LT245/75Rx17E BSW A/S	Included
Wheels: 17" Argent Painted Steel	Included
Includes painted hub covers/center ornaments.	
Spare Tire, Wheel, Carrier & Jack	$295.00
Spare tire is standard equipment; becomes optional when (66D) Pickup Box Delete is ordered.	
Seats & Seat Trim	
Cloth 40/20/40 Split Bench Seat	$100.00
Includes center armrest, cupholder, storage and driver's side manual lumbar.	
Other Options	
142" Wheelbase	STD
Monotone Paint Application	STD
XL Value Package	$720.00

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Prepared for: Mr. Isaiah Gonzalez, Ciy Of Imperial
By: Eric Ariyasu Date: 02/06/2017

Selected Options (cont'd)

Description		MSRP
	Includes: - 4.2" Center-Stack Screen - Radio: AM/FM Stereo/Single-CD/MP3 Player Includes 4 speakers. - Bright Chrome Hub Covers & Center Ornaments - Chrome Front Bumper - Steering Wheel-Mounted Cruise Control	
Pickup Box Delete		-$625.00
	Deletes tie-down hooks, tailgate and 7/4 pin connector. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements). Includes: - Rear Bumper Delete	
Trailer Brake Controller		$270.00
	Verified to be compatible with select electric over hydraulic brakes. Includes smart trailer tow connector.	
Upfitter Switches (6)		$165.00
	Located in overhead console. Includes: - Extra Heavy-Duty 200 Amp Alternator	
Radio: AM/FM Stereo/Single-CD/MP3 Player		Included
	Includes 4 speakers.	
SYNC Communications & Entertainment System		$365.00
	Includes enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink, 1 smart-charging USB port and steering wheel audio controls.	
Fleet Options		
Steering Wheel-Mounted Cruise Control		Included
Emissions		
50-State Emissions System		STD
Interior Colors		
Medium Earth Gray		N/C
Primary Colors		
Oxford White		N/C
Upfit Options		
8' Scelzi Service Body		$5,649.00
SUBTOTAL		$39,474.00
Destination Charge		$1,295.00

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Prepared for: Mr. Isaiah Gonzalez, Ciy Of Imperial
By: Eric Ariyasu Date: 02/06/2017

Selected Options (cont'd)

Description	MSRP
TOTAL	$40,769.00

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Selected Equipment & Specs

Dimensions

Exterior length: 231.8" * Exterior width: 80.0" * Exterior height: 77.9" * Wheelbase: 142.0" * Front track: 68.3" * Rear track: 67.2" * Turning radius: 24.6' * Min ground clearance: 8.5" * Front legroom: 43.9" * Front headroom: 40.8" * Front hiproom: 62.5" * Front shoulder room: 66.7" * Passenger volume: 64.6cu.ft. * Approach angle: 17.2 deg * Departure angle: 20.2 deg * Cargo volume: 11.6cu.ft. * Maximum cargo volume: 11.6cu.ft.

Powertrain

385hp 6.2L SOHC 16 valve V-8 engine with variable valve control, SMPI * Recommended fuel : regular unleaded * federal * TorqShift-G 6 speed automatic transmission with overdrive * Rear-wheel drive * Fuel Economy Cty: N/A * Fuel Economy Highway: N/A

Suspension/Handling

Front Twin I-Beam independent suspension with anti-roll bar, HD shocks * Rear rigid axle leaf spring suspension with HD shocks * Firm ride Suspension * Hydraulic power-assist re-circulating ball Steering * Front and rear 17 x 7.5 argent steel wheels * LT245/75SR17 EBSW AS front and rear tires

Body Exterior

2 doors * Driver and passenger folding door mirrors * Black door mirrors * Chrome bumpers * Class V trailer hitch with with brake controller and trailer sway control * Clearcoat paint * Front and rear 17 x 7.5 wheels

Convenience

Manual air conditioning with air filter * Cruise control with steering wheel controls * Manual front windows * Manual door locks * Manual tilt steering wheel * Manual telescopic steering wheel * Day-night rearview mirror * 911 Assist emergency S.O.S * Wireless phone connectivity * AppLink smart device integration * 2 1st row LCD monitors * Front cupholders * Passenger visor mirror

Seats and Trim

Seating capacity of 3 * Front 40-20-40 split-bench seat * 4-way driver seat adjustment * Manual driver lumbar support * 4-way passenger seat adjustment * Centre front armrest with storage * Cloth seat upholstery

Entertainment Features

AM/FM stereo radio * SYNC external memory control * Steering wheel mounted radio controls * 4 speakers * Wireless streaming * Fixed antenna

Lighting, Visibility and Instrumentation

Halogen aero-composite headlights * Delay-off headlights * Fully automatic headlights * Variable intermittent front windshield wipers * Light tinted windows * Front reading lights * Tachometer * Oil pressure gauge * Compass * Outside temperature display * Low tire pressure warning * Trip computer * Trip odometer

Safety and Security

4-wheel ABS brakes * Brake assist with hill hold control * 4-wheel disc brakes * Electronic stability * ABS and driveline traction control * Dual front impact airbag supplemental restraint system with passenger cancel * Dual seat mounted side impact airbag supplemental restraint system * Safety Canopy System curtain 1st row overhead airbag supplemental restraint system * Manual door locks * SecuriLock immobilizer * MyKey restricted driving mode * Manually adjustable front head restraints

Dimensions

General Weights

Curb	5420 lbs.	GVWR	9950 lbs.
Front GAWR	3950 lbs.	Rear GAWR	6340 lbs.
Payload	4200 lbs.	Front curb weight	3296 lbs.
Rear curb weight	2124 lbs.	Front axle capacity	5250 lbs.
Rear axle capacity	6200 lbs.	Front spring rating	3950 lbs.

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Selected Equipment & Specs (cont'd)

Rear spring rating	6340 lbs.	Front tire/wheel capacity	6390 lbs.
Rear tire/wheel capacity	6390 lbs.		

Trailering Type

Type	Regular	Class	V
Hitch	Yes	Brake controller	Yes
Trailer sway control	Yes		

General Trailering

5th-wheel towing capacity	13200 lbs.	Towing capacity	13300 lbs.
GCWR	19500 lbs.	GCWR limit	13200 lbs.

Fuel Tank type

Capacity	34 gal.

Off Road

Approach angle	17 deg	Departure angle	20 deg
Ramp breakover angle	20 deg	Min ground clearance	8 "
Load floor height	36 "		

Interior cargo

Cargo volume	11.6 cu.ft.	Maximum cargo volume	11.6 cu.ft.

Powertrain

Engine Type

Block material	Iron	Cylinders	V-8
Head material	Aluminum	Ignition	Electronic
Injection	Sequential MPI	Liters	6.2L
Orientation	Longitudinal	Recommended fuel	Regular unleaded
Valves per cylinder	2	Valvetrain	SOHC
Variable valve control	Yes		

Engine Spec

Bore	4.02"	Compression ratio	9.8:1
Displacement	379 cu.in.	Stroke	3.74"

Engine Power

SAEJ1349 AUG2004 compliant	Yes	Output	385 HP @ 5,750 RPM
Torque	430 ft.-lb @ 3,800 RPM		

Alternator

Type	HD	Amps	200

Battery

Amp hours	72	Cold cranking amps	650
Run down protection	Yes		

Transmission

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	6
Type	Automatic		

Transmission Gear Ratios

1st	4.17	2nd	2.34
3rd	1.52	4th	1.14

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Selected Equipment & Specs (cont'd)

5th	0.87	6th	0.69
Reverse Gear ratios	3.4		
Transmission Torque Converter			
Stall ratio	2.01		
Transmission Extras			
Driver selectable mode	Yes	Sequential shift control	SelectShift
Oil cooler	Regular duty		
Drive Type			
Type	Rear-wheel		
Drive Feature			
Traction control	ABS and driveline		
Drive Axle			
Ratio	3.73		
Exhaust			
Material	Stainless steel	System type	Single
Emissions			
CARB	Federal	EPA	Tier 2 Bin 8
fuel Economy			
Fuel type	Gasoline		
Acceleration			
0-60 mph (s)	6.55		
1/4 Mile			
Seconds	15.0	Speed	95 mph
Skid Pad			
Lateral acceleration (g)	0.7		
Slalom			
Speed	52 mph		

Driveability

Brakes			
ABS	4-wheel	ABS channels	4
Type	4-wheel disc	Vented discs	Front and rear
Brake Assistance			
Brake assist	Yes	Hill hold control	Yes
Suspension Control			
Ride	Firm	Electronic stability	Stability control with anti-roll
Front Suspension			
Independence	Twin I-Beam independent	Anti-roll bar	Regular
Front Spring			
Type	Coil	Grade	Regular

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Prepared for: Mr. Isaiah Gonzalez, Ciy Of Imperial
By: Eric Ariyasu Date: 02/06/2017

Selected Equipment & Specs (cont'd)

Front Shocks

Type	HD

Rear Suspension

Independence	Rigid axle	Type	Leaf

Rear Spring

Type	Leaf	Grade	HD

Rear Shocks

Type	HD

Steering

Activation	Hydraulic power-assist	Type	Re-circulating ball

Steering Specs

# of wheels	2

Exterior

Front Wheels

Diameter	17"	Width	7.50"

Rear Wheels

Diameter	17"	Width	7.50"

Spare Wheels

Wheel material	Steel

Front and Rear Wheels

Appearance	Argent	Material	Steel
Covers	Hub		

Front Tires

Aspect	75	Diameter	17"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	245mm	LT load rating	E
RPM	645		

Rear Tires

Aspect	75	Diameter	17"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	245mm	LT load rating	E
RPM	645		

Spare Tire

Mount	Underbody w/crankdown	Type	Full-size

Wheels

Front track	68.3"	Rear track	67.2"
Turning radius	24.6'	Wheelbase	142.0"

Body Features

Front license plate bracket	Yes	Body material	Aluminum

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Prepared for: Mr. Isaiah Gonzalez, Ciy Of Imperial
By: Eric Ariyasu Date: 02/06/2017

Selected Equipment & Specs (cont'd)

Side impact beams	Yes		

Body Doors

Door count	2		

Exterior Dimensions

Length	231.8"	Body width	80.0"
Body height	77.9"	Cab to axle	56.1"
Axle to end of frame	47.6"	Frame section modulus	10.7cu.in.
Frame yield strength (psi)	50000.0	Front bumper to Front axle	38.2"
Front bumper to back of cab	123.7"		

Safety

Airbags

Driver front-impact	Yes	Driver side-impact	Seat mounted
Overhead	Safety Canopy System curtain 1st row	Passenger front-impact	Cancellable
Passenger side-impact	Seat mounted		

Seatbelt

Height adjustable	Front		

Security

Immobilizer	SecuriLock	Restricted driving mode	MyKey

Seating

Passenger Capacity

Capacity	3		

Front Seats

Split	40-20-40	Type	Split-bench

Driver Seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4	Lumbar support	Manual

Passenger seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4		

Front Head Restraint

Control	Manual	Type	Adjustable

Front Armrest

Centre	Yes	Storage	Yes

Front Seat Trim

Material	Cloth	Back material	Carpet

Convenience

AC And Heat Type

Air conditioning	Manual	Air filter	Yes

Audio System

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Selected Equipment & Specs (cont'd)

Radio	AM/FM stereo	Radio grade	Regular
Seek-scan	Yes	External memory control	SYNC

Audio Speakers

Speaker type	Regular	Speakers	4

Audio Controls

Steering wheel controls	Yes	Voice activation	Yes
Wireless streaming	Bluetooth yes		

Audio Antenna

Type	Fixed

LCD Monitors

1st row	2	Primary monitor size (inches)	4.2

Cruise Control

Cruise control	With steering wheel controls

Convenience Features

12V DC power outlet	2	Emergency S.O.S	911 Assist
Wireless phone connectivity	Bluetooth	Smart device integration	App link

Door Lock Activation

Type	Manual

Instrumentation Type

Display	Analog

Instrumentation Gauges

Tachometer	Yes	Oil pressure	Yes
Engine temperature	Yes	Transmission fluid temp	Yes
Engine hour meter	Yes		

Instrumentation Warnings

Oil pressure	Yes	Engine temperature	Yes
Battery	Yes	Lights on	Yes
Key	Yes	Low fuel	Yes
Door ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Tire specific

Instrumentation Displays

Clock	In-radio display	Compass	Yes
Exterior temp	Yes	Systems monitor	Yes

Instrumentation Feature

Trip computer	Yes	Trip odometer	Yes

Steering Wheel Type

Material	Urethane	Tilting	Manual
Telescoping	Manual		

Front Side Windows

Window 1st row activation	Manual

Window Features

Tinted	Light

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Prepared for: Mr. Isaiah Gonzalez, Ciy Of Imperial
By: Eric Ariyasu Date: 02/06/2017

Selected Equipment & Specs (cont'd)

Front Windshield

Wiper	Variable intermittent

Rear Windshield

Window	Fixed

Interior

Passenger Visor

Mirror	Yes

Rear View Mirror

Day-night	Yes

Headliner

Coverage	Full	Material	Cloth

Floor Trim

Coverage	Full	Covering	Vinyl/rubber

Trim Feature

Gear shift knob	Urethane	Interior accents	Chrome

Lighting

Dome light type	Fade	Front reading	Yes
Variable IP lighting	Yes		

Storage

Front Beverage holder(s)	Yes	Glove box	Locking
Illuminated	Yes	Instrument panel	Bin
Dashboard	Covered		

Legroom

Front	43.9"

Headroom

Front	40.8"

Hip Room

Front	62.5"

Shoulder Room

Front	66.7"

Interior Volume

Passenger volume	64.6 cu.ft.

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Pricing - Single Vehicle

	MSRP
Vehicle Pricing	
Base Vehicle Price	$32,535.00
Options & Colors	$1,290.00
Upfitting	$5,649.00
Destination Charge	$1,295.00
Subtotal	$40,769.00
Pre-Tax Adjustments	
Description	
Dealer Doc Fee	$80.00
Government Price Concession *Government Price Concession*	-$8,400.00
Dealer Discount	-$2,804.00
Subtotal	$29,645.00
Sales Taxes	
Description	
Imperial County Sales Tax	$2,296.89
Subtotal	$31,941.89
Post-Tax Adjustments	
Description	
Electronic Filing Fee	$29.00
California Tire Fee	$8.75
Total	$31,979.64

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Mr. Isaiah Gonzalez, Ciy Of Imperial
By: Eric Ariyasu Date: 02/06/2017

Sunrise Ford
16005 Valley Blvd., Fontana, California, 923356419
Office: 909-822-4401

2017 F-250, SD Regular Cab
4x2 SD Regular Cab 8' box 142" WB SRW XL(F2A)
Price Level: 755 Quote ID: E002

Major Equipment

(Based on selected options, shown at right)

6.2L V-8 SOHC w/SMPI 385hp
TorqShift-G 6 speed automatic w/OD

Exterior:Oxford White
Interior:Medium Earth Gray

* 4-wheel ABS
* Traction control
* Battery with run down protection
* Advance Trac w/Roll Stability Control
* Tinted glass
* Bluetooth wireless streaming
* Dual manual mirrors
* 17 x 7.5 steel wheels
* Driver and front passenger seat mounted side airbags
* Tachometer
* Reclining front split-bench seats
* Class V hitch
* Rear axle capacity: 6200 lbs.
* Rear spring rating: 6340 lbs.
* Frame Yield Strength 50000 psi
* Axle to end of frame: 47.6"
* Brake assistance
* LT 245/75R17 E BSW AS S-rated tires
* Firm suspension
* Air conditioning
* Radio grade AM/FM stereo with seek-scan, single in-dash CD player, MP3 decoder, auxiliary audio input, external memory control
* Daytime running
* Variable intermittent wipers
* Dual front airbags w/passenger cancel
* SecuriLock immobilizer
* Message Center
* Audio control on steering wheel
* Front axle capacity: 5250 lbs.
* Front spring rating: 3950 lbs.
* Frame section modulus: 10.7 cu.in.
* Cab to axle: 56.1"

Fuel Economy

City	Hwy
N/A	N/A

Selected Options

	MSRP
STANDARD VEHICLE PRICE	$32,535.00
Order Code 600A	N/C
Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	Included
Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
3.73 Axle Ratio	Included
GVWR: 9,950 lb Payload Package	Included
Tires: LT245/75Rx17E BSW A/S	Included
Wheels: 17" Argent Painted Steel	Included
142" Wheelbase	STD
Monotone Paint Application	STD
50-State Emissions System	STD
Spare Tire, Wheel, Carrier & Jack	$295.00
Pickup Box Delete	-$625.00
Rear Bumper Delete	Included
Cloth 40/20/40 Split Bench Seat	$100.00
XL Value Package	$720.00
4.2" Center-Stack Screen	Included
Radio: AM/FM Stereo/Single-CD/MP3 Player	Included
Bright Chrome Hub Covers & Center Ornaments	Included
Chrome Front Bumper	Included
Steering Wheel-Mounted Cruise Control	Included

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Prepared for: Mr. Isaiah Gonzalez, Ciy Of Imperial
By: Eric Ariyasu Date: 02/06/2017

Trailer Brake Controller	$270.00
Upfitter Switches (6)	$165.00
Extra Heavy-Duty 200 Amp Alternator	Included
SYNC Communications & Entertainment System	$365.00
Medium Earth Gray	N/C
Oxford White	N/C
SUBTOTAL	$33,825.00
Destination Charge	$1,295.00
TOTAL	**$35,120.00**

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Mr. Isaiah Gonzalez, Ciy Of Imperial
By: Eric Ariyasu Date: 02/06/2017

Trucks 1-2

VIN: 1FDBF2A62HEB60462

Brett Siegel
Commercial Account Manager
Peoria Ford
9130 West Bell Road
Peoria, Arizona 85382
Phone: 602-635-2045
Email: bsiegel@peoriaford.com
Fax: 480-393-5536

Isaiah Gonzalez
City of Imperial
420 S Imperial Ave
Imperial, CA 92251
(760) 540-0723
igonzalez@cityofimperial.org

Price quote for a 2017 Ford F-250 reg cab Gas 6.2L V8 chassis with a 8ft Flip top lid Scelzi Service body with towing and ladder rack

MSRP	$35,835.00	
Discount	$1,945.00	
Sales Price	$33,890.00	
Aftermarket	$7,708.00	List Price as Spec'd $9,995
All Available Rebates	$1,750.00	Customer Cash, Upfit ($3500 for 56M)
Estimated Trade Value	$0.00	
Subtotal	$39,848.00	
Sales Tax	$0.00	Resonsible for tax at registration
Shipping to Imperial CA	$350.00	Possibly send with driver
Lic Plate Fee	$60.00	90 day temp tag
MVD Misc.	$35.90	
Tire Tax	$5.00	
Doc Fee	$395.00	
Total Amount Financed	**$40,693.90**	

Two at this Price

Discount jumps to $3,500 if you have a fleet number with Ford. Two letters followed by three numbers.

The rebate is in lieu of the factory interest rate, and using Ford Motor Credit Company to Finance.
Thank you for this opportunity to gain your business!
To place order, review for accuracy and fax back with signature and P.O. number (if applicable).

Signature:_____ **Date:**_____
Printed Name:_____ **P.O.#:**_____

Trucks 3-4

VIN: 1FDBF2A64GED42114

Brett Siegel
Commercial Account Manager
Peoria Ford
9130 West Bell Road
Peoria, Arizona 85382
Phone: 602-635-2045
Email: bsiegel@peoriaford.com
Fax: 480-393-5536

Isaiah Gonzalez
City of Imperial
420 S Imperial Ave
Imperial, CA 92251
(760) 540-0723
igonzalez@cityofimperial.org

Price quote for a 2016 Ford f250 reg cab Gas 6.2L V8 chassis with a 8ft Fllip top lid Royal Service body with towing and ladder rack

MSRP	$35,850.00	
Discount	$1,946.00	
Sales Price	$33,904.00	
Aftermarket	$7,423.00	List Price as Spec'd $9,995
All Available Rebates	$4,250.00	Customer Cash, Upfit
Estimated Trade Value	$0.00	
Subtotal	$37,077.00	
Sales Tax	$0.00	Resonsible for tax at registration
Shipping to Imperial CA	$350.00	Possibly send with driver
Lic Plate Fee	$60.00	90 day temp tag
MVD Misc.	$35.90	
Tire Tax	$5.00	
Doc Fee	$395.00	
Total Amount Financed	**$37,922.90**	

Two at this Price

The rebate is in lieu of the factory interest rate, and using Ford Motor Credit Company to Finance.
Thank you for this opportunity to gain your business!
To place order, review for accuracy and fax back with signature and P.O. number (if applicable).

Signature:_____ **Date:**_____
Printed Name:_____ **P.O.#:**_____

Truck 1

Lease#:0
Buy/Print/PaymentDetail

Sierra Chevrolet

Payment Detail

Payment Calc. Screen and Disclosure Info (For Purchase)

Date: 02-08-17, 2:55 pm
User: SKERR

Purchaser: 108253 CITYOFIMPERIAL
Cust ID: 4020933
420 S. Imperial Ave
Imperial ,CA 92251

Lender:

Stock #: R1287T

Year: 2016 **Make:** RAM **Model:** 3500 **Body:**

Sales Date:

Sales Price:	33,995.00
Trade Allow:	0.00 -
TradePayoff:	0.00
Admin Fee:	80.00
Title/Misc. Fees:	262.75
License Fee:	249.00
Warranty :	0.00
Misc Fees:	0.00
Loan Fees:	0.00
GAP or DCA:	0.00
CLAH:	0.00
State Sales Tax:	2,470.44
District Sales Tax:	170.38
Gross Sale:	37,227.57
Cash Down:	0.00 -
Rebate:	1000.00 -
Amount Due:	36,227.57

Interest Rate:	0.00	
Payment Frequency:	Monthly Payments	
Number of Payments:	0	
Days to 1st Pmnt:	45	
First Payment Date:	03/25/2017	
Payment:	0	36,227.57

Trade Equity:	0.00
Title, license & Misc Fees:	511.75
Total Sales Tax:	2,640.82
Net Cost After All Rebates:	32,995.00

Truck 2

Lease#5
Buy/Print/PaymentDetail

Sierra Chevrolet

Payment Detail

Payment Calc. Screen and Disclosure Info (For Purchase)

Date: 02-08-17, 2:52 pm
User: SKERR

Purchaser: 108253 CITYOFIMPERIAL
Cust ID: 4020933
420 S. Imperial Ave
Imperial ,CA 92251

Lender:

Stock #: R1286T

Year: 2016 **Make:** Ram **Model:** 3500 REG CHASSIS Body

Sales Date:

Sales Price:	34,995.00
Trade Allow:	0.00 -
TradePayoff:	0.00
Admin Fee:	80.00
Title/Misc. Fees:	440.75
License Fee:	256.00
Warranty :	0.00
Misc Fees:	0.00
Loan Fees:	0.00
GAP or DCA:	0.00
CLAH:	0.00
State Sales Tax:	2,542.94
District Sales Tax:	175.38
Gross Sale:	38,490.07
Cash Down:	0.00 -
Rebate:	1000.00 -
Amount Due:	37,490.07

Interest Rate:	0.00
Payment Frequency:	Monthly Payments
Number of Payments:	0
Days to 1st Pmnt:	45
First Payment Date:	03/25/2017
Payment:	0 37,490.07
Trade Equity:	0.00
Title, license & Misc Fees:	696.75
Total Sales Tax:	2,718.32
Net Cost After All Rebates:	33,995.00

Truck 3

Leases#0
Buy/Print/PaymentDetail

Sierra Chevrolet
Payment Detail
Payment Calc. Screen and Disclosure Info (For Purchase)

Page: 1
Date: 02-08-17, 2:50 pm
User: SKERR

Purchaser: 108253 CITYOFIMPERIAL
Cust ID: 4020933
420 S. Imperial Ave
Imperial ,CA 92251

Lender:

Stock #: R951T

Year: 2016 **Make:** RAM **Model:** 2500 **Body:** REG CAB

Sales Date:	
Sales Price:	26,995.00
Trade Allow:	0.00 -
TradePayoff:	0.00
Admin Fee:	80.00
Title/Misc. Fees:	362.75
License Fee:	204.00
Warranty :	0.00
Misc Fees:	0.00
Loan Fees:	0.00
GAP or DCA:	0.00
CLAH:	0.00
State Sales Tax:	1,962.94
District Sales Tax:	135.38
Gross Sale:	29,740.07
Cash Down:	0.00 -
Rebate:	0.00 -
Amount Due:	29,740.07

Interest Rate:	0.00	
Payment Frequency:	Monthly Payments	
Number of Payments:	0	
Days to 1st Pmnt:	45	
First Payment Date:	03/25/2017	
Payment:	0	29,740.07

Trade Equity:	0.00
Title, license & Misc Fees:	566.75
Total Sales Tax:	2,098.32
Net Cost After All Rebates:	26,995.00

TRUCK 4

Lease#:0
Buy/Print/PaymentDetail

Sierra Chevrolet

Payment Detail

Payment Calc. Screen and Disclosure Info (For Purchase)

Page: 1
Date: 02-08-17, 2:49 pm
User: SKERR

Purchaser: 108253 CITYOFIMPERIAL
Cust ID: 4020933
420 S. Imperial Ave
Imperial ,CA 92251

Lender:

Stock #: R1202T

Year: 2017 **Make:** RAM **Model:** 2500 **Body:**

Sales Date:

Sales Price:	39,245.00
Trade Allow:	0.00 -
TradePayoff:	0.00
Admin Fee:	80.00
Title/Misc. Fees:	362.75
License Fee:	284.00
Warranty :	0.00
Misc Fees:	0.00
Loan Fees:	0.00
GAP or DCA:	0.00
CLAH:	0.00
State Sales Tax:	2,851.06
District Sales Tax:	196.63
Gross Sale:	43,019.44
Cash Down:	0.00 -
Rebate:	4250.00 -
Amount Due:	38,769.44

Interest Rate:	0.00	
Payment Frequency:	Monthly Payments	
Number of Payments:	0	
Days to 1st Pmnt:	45	
First Payment Date:	03/25/2017	
Payment:	0	38,769.44

Trade Equity:	0.00
Title, license & Misc Fees:	646.75
Total Sales Tax:	3,047.69
Net Cost After All Rebates:	34,995.00

Lease#0
Buy/Print/PaymentDetail

Sierra Chevrolet

Payment Detail

Payment Calc. Screen and Disclosure Info (For Purchase)

Page: 1
Date: 02-08-17, 2:50 pm
User: SKERR

Purchaser: 108253 CITYOFIMPERIAL
Cust ID: 4020933
420 S. Imperial Ave
Imperial ,CA 92251

Lender:

Stock #: R951T

Year: 2016 **Make:** RAM **Model:** 2500 **Body:** REG CAB

Sales Date:

Sales Price:	26,995.00
Trade Allow:	0.00 -
TradePayoff:	0.00
Admin Fee:	80.00
Title/Misc. Fees:	362.75
License Fee:	204.00
Warranty :	0.00
Misc Fees:	0.00
Loan Fees:	0.00
GAP or DCA:	0.00
CLAH:	0.00
State Sales Tax:	1,962.94
District Sales Tax:	135.38
Gross Sale:	29,740.07
Cash Down:	0.00 -
Rebate:	0.00 -
Amount Due:	29,740.07

Interest Rate:	0.00	
Payment Frequency:	Monthly Payments	
Number of Payments:	0	
Days to 1st Pmnt:	45	
First Payment Date:	03/25/2017	
Payment:	0	29,740.07
Trade Equity:	0.00	
Title, license & Misc Fees:	566.75	
Total Sales Tax:	2,098.32	
Net Cost After All Rebates:	26,995.00	

Lease#0
Buy/Print/PaymentDetail

Sierra Chevrolet

Payment Detail

Payment Calc. Screen and Disclosure Info (For Purchase)

Page: 1
Date: 02-08-17, 2:55 pm
User: SKERR

Purchaser: 108253 CITYOFIMPERIAL
Cust ID: 4020933
420 S. Imperial Ave
Imperial ,CA 92251

Lender:

Stock #: R1287T

Year: 2016 **Make:** RAM **Model:** 3500 **Body:**

Sales Date:

Sales Price:	33,995.00
Trade Allow:	0.00 -
TradePayoff:	0.00
Admin Fee:	80.00
Title/Misc. Fees:	262.75
License Fee:	249.00
Warranty :	0.00
Misc Fees:	0.00
Loan Fees:	0.00
GAP or DCA:	0.00
CLAH:	0.00
State Sales Tax:	2,470.44
District Sales Tax:	170.38
Gross Sale:	37,227.57
Cash Down:	0.00 -
Rebate:	1000.00 -
Amount Due:	36,227.57

Interest Rate:	0.00	
Payment Frequency:	Monthly Payments	
Number of Payments:	0	
Days to 1st Pmnt:	45	
First Payment Date:	03/25/2017	
Payment:	0	36,227.57

Trade Equity:	0.00
Title, license & Misc Fees:	511.75
Total Sales Tax:	2,640.82
Net Cost After All Rebates:	32,995.00

Lease#5
Buy/Print/PaymentDetail

Sierra Chevrolet

Payment Detail

Payment Calc. Screen and Disclosure Info (For Purchase)

Page: 1
Date: 02-08-17, 2:49 pm
User: SKERR

Purchaser: 108253 CITYOFIMPERIAL
Cust ID: 4020933
420 S. Imperial Ave
Imperial ,CA 92251

Lender:

Stock #: R1202T

Year: 2017 **Make:** RAM **Model:** 2500 **Body:**

Sales Date:

Sales Price:	39,245.00
Trade Allow:	0.00 -
TradePayoff:	0.00
Admin Fee:	80.00
Title/Misc. Fees:	362.75
License Fee:	284.00
Warranty :	0.00
Misc Fees:	0.00
Loan Fees:	0.00
GAP or DCA:	0.00
CLAH:	0.00
State Sales Tax:	2,851.06
District Sales Tax:	196.63
Gross Sale:	43,019.44
Cash Down:	0.00 -
Rebate:	4250.00 -
Amount Due:	38,769.44

Interest Rate:	0.00	
Payment Frequency:	Monthly Payments	
Number of Payments:	0	
Days to 1st Pmnt:	45	
First Payment Date:	03/25/2017	
Payment:	0	38,769.44
Trade Equity:	0.00	
Title, license & Misc Fees:	646.75	
Total Sales Tax:	3,047.69	
Net Cost After All Rebates:	34,995.00	

Lease#3
Buy/Print/PaymentDetail

Sierra Chevrolet

Payment Detail

Payment Calc. Screen and Disclosure Info (For Purchase)

Page: 1
Date: 02-08-17, 2:52 pm
User: SKERR

Purchaser: 108253 CITYOFIMPERIAL
Cust ID: 4020933
420 S. Imperial Ave
Imperial ,CA 92251

Lender:

Stock #: R1286T

Year: 2016 **Make:** Ram **Model:** 3500 REG CHASSIS Body

Sales Date:

Sales Price:	34,995.00
Trade Allow:	0.00 -
TradePayoff:	0.00
Admin Fee:	80.00
Title/Misc. Fees:	440.75
License Fee:	256.00
Warranty :	0.00
Misc Fees:	0.00
Loan Fees:	0.00
GAP or DCA:	0.00
CLAH:	0.00
State Sales Tax:	2,542.94
District Sales Tax:	175.38
Gross Sale:	38,490.07
Cash Down:	0.00 -
Rebate:	1000.00 -
Amount Due:	37,490.07

Interest Rate:	0.00	
Payment Frequency:	Monthly Payments	
Number of Payments:	0	
Days to 1st Pmnt:	45	
First Payment Date:	03/25/2017	
Payment:	0	37,490.07
Trade Equity:	0.00	
Title, license & Misc Fees:	696.75	
Total Sales Tax:	2,718.32	
Net Cost After All Rebates:	33,995.00	