

DATE SUBMITTED 09/13/2023
 SUBMITTED BY Public Services
 DATE ACTION REQUIRED 09/20/2023

COUNCIL ACTION ()
 PUBLIC HEARING REQUIRED ()
 RESOLUTION ()
 ORDINANCE 1ST READING ()
 ORDINANCE 2ND READING ()
 CITY CLERK'S INITIALS ()

IMPERIAL CITY COUNCIL AGENDA ITEM

SUBJECT: Purchase Budgeted Pipe Puller	DISCUSSION/ACTION: 1. Discuss, Approve/Disapprove purchase of Budgeted Pipe Puller
DEPARTMENT INVOLVED: Public Services -Water Distribution	
BACKGROUND/SUMMARY: Public Services would like to move forward with purchase of budgeted Pipe Puller piece of equipment for the distribution maintenance. This will allow for quicker and safer repairs, while also extending the ability of pipe replacement lengths.	
FISCAL IMPACT: Not to exceed \$100K 50-555-5330	FINANCE INITIALS <u>DF</u>
STAFF RECOMMENDATION: Approve	DEPT. INITIALS <u>DF</u>
MANAGER'S RECOMMENDATION: <u>approve</u>	CITY MANAGER'S INITIALS <u>o 10m</u>
MOTION:	
SECONDED: AYES: NAYES: ABSENT:	APPROVED () DISAPPROVED () REFERRED TO:
REJECTED () DEFERRED ()	

Kobus Inc

Quote

2911 Pasadena Blvd
 B200
 Pasadena, TX 77503
 Phone # 269-216-3916 www.kobus-inc.com info@kobus-inc.com

sales@kobus-inc.com

Date	Quote #
8/4/2023	520-596

Name / Address
City of imperial Att, Jorge Ruiz

*****QUOTE VALID FOR 60 DAYS*****

Item	Description	Qty	U/M	Unit Price	Lb/ea	Amount
KS.01001.0400.01	Pipe Puller 400 Series (USA spec)	1	ea	48,825.00	850	48,825.00
KS.02057.0435.00	Adapter Assembly 400 Series 3,5 Tn Excavator	1	ea	1,750.00	25	1,750.00
TR03	On Site Training	1	ea	6,500.00		6,500.00
Deliver Charge Outwards	Packing & Shipping Charges - Goods Outwards	1		2,500.00		2,500.00
HIGHLY RECOMMENDED ACCESSORIES						
KS.03002.0125.52	Leader Cable Low Friction 25m Ø5.2	1	ea	290.00	8	290.00
KS.03002.0434.00	Leader Cable Dispensing Reel Ø340	1	ea	265.00	7	265.00
KS.03016.0400.01	Tool Box KPP400 Kit (Pull in HDPE)	1	ea	2,300.00	50	2,300.00
EXCAVATOR ATTACHMENT						
KS.03029.0101.00	Excavator QH John Deere (30/35G model) ZTS - For quote purposes only	1	ea	1,500.00	35	1,500.00
KS.03029.9900.10	Excavator QH Fitting Kit Class 10.9	1	ea	125.00	3	125.00
KS.02045.1109.01	Hydraulic Hose Assembly 5/8" x1.7m x 3/4" female - 3/4"male ends (Extension adaptor kit) (if needed)	2	ea	175.00		350.00
PULLING CABLES						
KS.04001.1012.01	Pulling Cable 10mm 12m (40ft) (USA spec) - For quote purposes only	50	ea	193.00	18.3	9,650.00
NO SALES TAX ON THIS QUOTATION. FINAL TAX WILL DEPEND ON SHIPPING ADDRESS. IF SALES TAX EXEMPT, THE EXEMPTION DOCUMENT WILL BE REQUIRED.						
Total						USD 74,055.00



KOBUS Inc

Pasadena TX, August 2023

To whom it may concern.

Please take this letter as confirmation that The Kobus Pipe Puller is a unique trenchless pipe pulling method, awarded with the Abbotts innovation Award 2019 by the NASTT.

It has no competitor as most of its design and functionality has been patented.

Kobus Inc is a wholly owned subsidiary of Kobus Group, who owns all rights and patents.

The Pipe Puller can only be purchased in the USA and Canada via Kobus Inc; we do not have distributors or agreements with any party. We are the sole point of contact.

Yours sincerely,

Signed by:

T Atienza-Avila
President
Kobus Inc

A handwritten signature in blue ink, appearing to read "TAA", with a horizontal line underneath.



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RECOMMENDED PRICE LIST

in

US DOLLAR \$

for

KPP300 Series Pipe Pullers

KPP400 Series Pipe Pullers

Toolbox Kits

Accessories

Hand Tools

Consumables

1

Effective from: 1st January 2023

Revision 1



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All prices are excluding Sales Taxes and are in US DOLLARS (\$) unless otherwise stated.

Terms

KOBUS Inc. standard Terms and Conditions of Sale strictly apply and are available on request

Basic Machines and Component Parts:

Lead Time: Standard lead time from order acceptance is 12 weeks; actual lead time and delivery will be advised on order acceptance

Payment terms:

First delivery and machines are on pro-forma (full payment prior delivery); 30 days net on subsequent orders.

Delivery:

Prices are based on FCA, Kobus Inc, Pasadena, TX, USA.

Consumables/Accessories:

Payment terms:

Following initial order, payment terms are 100% invoiced on dispatch or on notification goods are ready for collection; payable within 30 net days from date of invoice.

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Payment Details:

Bank: Consumers Credit union

Account Name: Kobus Inc.


R&T #: 272481839

Checking Acc. #: 9200949163


International SWIFT: CNRIUS33

1. BASIC MACHINES

1.1. KOBUS 400 Pipe Puller KPP400

	Item	Description	Qty	Total Price US\$ each
	KS.01001.0400.01	KOBUS 400 Pipe Puller (US Spec)	1+	\$48,825

1.2. KOBUS 300 Pipe Puller KPP300 – NON STOCKABLE ITEM, BY ORDER ONLY.

	Item	Description	Qty	Total Price US\$ each
	KS.01001.0300.00	KOBUS 300 Pipe Puller comprising: <ul style="list-style-type: none"> - Bottom Section - Top Section - Winch Section - Support Legs - Spool + cover - Hydraulic Power pack 	1+	\$45,000.00




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1.3 KOBUS Hydraulic Power Pack KPP300

	Item	Description	Qty	Total Price US\$ each
	KS.02015.0103.00	Power Pack Kobus 300 Series with fwd/rev manual control lever	1	\$5,000.00

1.4 KOBUS Pipe Puller KPP400 - Machine Accessories

	Item	Description	Qty	Total Price US\$ each
	KS.02057.0435.00	Adapter Assembly 400 Series 3.5t Excavator	1	\$1,750.00
	KS.02053.3004.00	Quick Hitch Pin & Plate Ø 30mm	2	\$140.00
	KS.03014.0101.00	Hydraulic Adapter Set M/F – F/M flat face 3/4" to 1/2" – 1/2" to 3/4"	1	\$500.00
	KS.03029.9900.10	Excavator QH Fitting Kit Class 10.9, High Tensile Strength	1	\$125.00
	KS.03029.XXX.XX	Excavator QH Bracket	1	\$ on request
	KS.03014.0200.00	Hydraulic Adapter Set for 300 bar pressure gauge (includes gauge and 18ft hose)	1	\$1400.00



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2. COMPONENTS - KOBUS Pipe Puller KPP300

	Item	Description	Qty	Total Price US\$ each
	KS.02012.3003.00	Pylon Bottom Section Assembly <i>including foot plate, roller assembly, deflector plate</i>	1	\$6,500.00
	KS.02012.1003.00	Pylon Upper Section Assembly <i>including securing latches</i>	1	\$1,800.00
	KS.02012.2003.00	Pylon Centre Section Assembly <i>(optional)</i>	1	\$700.00
	KS.02010.0300.00	Winch Assembly <i>including hydraulic motors</i>	1	\$22,000.00
	KS.02003.0300.00	Spool 300 series	1	\$2,200.00
	KS.02013.0403.00	Support Legs Assembly <i>complete with support feet & securing knobs</i>	1 set	\$600.00
	KS.02016.0203.03	Spool Safety Cover	1	\$800.00

3. TOOLBOX KITS

3.1 Tool Box KPP400 Kit for inserting new Copper Pipe



NEW! Included on Toolboxes: Towing socks (K-socks)



Item	Description	Qty	US\$ per kit
KS.03016.0400.02	<p>Tool Box KPP400 Kit for inserting Copper Pipe comprising:</p> <ul style="list-style-type: none"> 1 x Diagonal Cutting Nippers 1 x Fixed Wrench M14 1 x Hand Ratchet ½" 1 x Deep Socket M13 x ½" 1 x Deep Socket M21 x ½" 2 x Spring Loaded Head 10mm + 2x 13mm 15 x Loop Shackles Ø8 Extended 25 x D Shackles Ø8 x 15mm 15 x U bolt Cable Clip 10mm (3/8") 15 x Expander 29mm ID x 45mm OD 15 x Expander 36mm ID x 45mm OD 1 x K-Line Drawstring 1.5mm (MBL 360) Red 100m 1 x Anti-Seize lubricant for KPP400 spool 1 x Electrical tape 1 x Liquid Soap 2 x Hex Key M4 4 x K-Sock Ø1/2" x L16" Single Weave non coated 4 x K-Sock Ø3/4" x L25" Double Weave non coated 4 x K-Sock Ø1.0"-1.5" x L30" Double Weave non coated 	1	\$1,700.00



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3.2 Tool Box KPP400 Kit for inserting new Polyethylene (HDPE) Pipe



NEW! Included on Toolboxes: Towing socks (K-socks)



Item	Description	Qty	US\$ per kit
KS.03016.0400.01	Tool Box KPP400 Kit for inserting PE Pipe comprising: 1 x Diagonal Cutting Nippers 1 x Fixed Wrench M14 1 x Hand Ratchet ½" 1 x Deep Socket M13 x ½" 1 x Deep Socket M21 x ½" 2 x Towing Head 20mm (¾") 2 x Towing Head 25mm (1") 1 x Towing Head 32mm (1 ¼") 2 x Spring Loaded Head 10mm +2x 13mm 15 x Loop Shackles Ø8mm Extended 25 x D Shackles Ø8 x 15mm 15 x U bolt Cable Clip 10mm (3/8") 15 x Expander 29mm ID x 45mm OD 15 x Expander 36mm ID x 45mm OD 1 x K-Line Drawstring 1.5mm (MBL 360) Red 100m 1 x Anti-Seize lubricant for KPP400 spool 1 x Electrical tape 1 x Liquid Soap 2 x Hex Key M4 4 x K-Sock Ø1/2" x L16" Single Weave non coated 4 x K-Sock Ø3/4" x L25" Double Weave non coated 4 x K-Sock Ø1.0"-1.5" x L30" Double Weave non coated	1	\$2,300.00










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4. ACCESSORIES

	Item	Description	Qty	Total Price US\$ each
	KS.03002.0125.52	Low Friction Leader Cable 25m; Male M5 Thread; 5.2mm Ø (excludes spring loaded head) for feeding through service pipe	25m	\$290.00
	KS.03002.0434.00	Dispensing Reel for leader cable suitable for leader cable up to 30m (excluding leader cable)	1	\$265.00
	KS.03015.1536.12	K-Line 1.5mm (MBL 360kgs/792lb) drawstring Red; Recommended for 10mm pulling cable	100m	\$280.00
	KS.03015.1845.13	K-Line 1.8mm (MBL 450kgs/990lb) drawstring Black; Recommended for 14mm pulling cable	100m	\$300.00
	KS.03006.0700.00	Spring Loaded Head 7mm Female M5 thread	1	\$10.00
	KS.03006.1000.00	Spring Loaded Head 10mm Female M5 thread	1	\$12.00
	KS.03006.1300.00	Spring Loaded Head 13mm Female M5 thread	1	\$15.00



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	Item	Description	Qty	Total Price US\$ each
	KS.03005.0502.00	Loop Shackle Ø5mm Extended	1	\$6.00
	KS.03005.0802.00	Loop Shackle Ø8mm Extended	1	\$7.00
	KS.03026.0815.03	D Shackle C/S Pin Ø8 x 15mm (Stainless Steel)	1	\$11.00
	KS.03008.3200.00	Towing Head 32mm (1 1/4")	1	\$210.00
	KS.03008.2500.00	Towing Head 25mm (1")	1	\$200.00
	KS.03008.2000.00	Towing Head 20mm (3/4")	1	\$190.00



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	Item	Description	Qty	Total Price US\$ each
	KS.03030.0804.00	K-Sock Ø1/2" x L16" Single Weave Rubber Cap	1	\$50.00/ea
	KS.03030.0703.00	K-Sock Ø3/4" x L25" Double weave non coated	1	\$75.00/ea
	KS.03030.0603.00	K-Sock Ø1.0"-1.5" x L30" Double weave non coated	1	\$130.00/ea
	KS.03030.0401.04	K-Sock Ø1.5"-2.0" x L30 double Weave	1	\$199.00/ea
	KS.03030.0501.04	K-Sock Ø2.0"-2.5" x L35 double Weave	1	\$249.00/ea








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DESCRIPTION LIST

	Item	Description	Qty	Total Price US\$ each
	KS.03008.2502.00	Towing Head Eyebolt 25mm (1")	1	\$12.00
	KS.03008.3202.00	Towing Head Eyebolt 32mm (1 1/4")	1	\$12.00
	KS.03008.3203.00	Towing Head 32mm (1 1/4") O-Ring Replacement Set	1	\$25.00
	KS.03008.2503.00	Towing Head 25mm (1") O- Ring Replacement Set	1	\$25.00
	KS.03008.2003.00	Towing Head 20mm (3/4") O-Ring Replacement Set	1	\$17.00

5. HAND TOOLS

	Item	Description	Qty	Total Price US\$ each
	KS.03012.0000.01	Diagonal Cutting Nippers	1	\$25.00
	KS.03020.1200.00	Hand Ratchet 1/2" square head	1	\$55.00
	KS.03022.1312.00	Deep Socket M13 x 1/2"	1	\$35.00
	KS.03022.2112.00	Deep Socket M21 x 1/2"	1	\$40.00
	KS.03018.1400.00	Fixed Wrench M14	1	\$34.00
	KS.03028.0400.00	Hex Key M4	1	\$25.00
	KS.02016.0604.00	Safety Cover Hand Screw M10 x 25mm	1	\$20.00



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6. CONSUMABLES - GENERAL

	Item	Description	Qty	Total Price US\$ each
	KS.04002.2936.00	Expander 29mm ID x 36mm OD	1	\$15.00
	KS.04002.2945.00	Expander 29mm ID x 45mm OD	1	\$17.00
	KS.04002.3645.00	Expander 36mm ID x 45mm OD	1	\$20.00
	KS.02014.0112.00	U-Bolt Cable Clip 10mm	1	\$9.00
	KS.02014.0113.00	U-Bolt Cable Clip 16mm	1	\$20.00
	KS.03017.0000.00	Electrical Tape	1	\$2.00
	KS.03021.0400.00	Anti-Seize Lubricant for KPP400 Spool	1	\$35.00



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7. CONSUMABLES - PULLING CABLE

7.1 Pulling Cable 10mm (3/8" approx.)



Item	Description	Length (ft)	Length (m)	Total Price US\$ each
KS.04001.1009.01	Pulling Cable 10mm 09m/30'	30'	9m	\$170.00
KS.04001.1012.01	Pulling Cable 10mm 12m/40'	40'	12m	\$193.00
KS.04001.1015.01	Pulling Cable 10mm 15m/50'	50'	15m	\$216.00
KS.04001.1018.01	Pulling Cable 10mm 18m/60'	60'	18m	\$239.00
KS.04001.1021.01	Pulling Cable 10mm 21m/70'	70'	21m	\$265.00
KS.04001.1024.01	Pulling Cable 10mm 24m/80'	80'	24m	\$290.00
KS.04001.1030.01	Pulling Cable 10mm 30m/100'	100'	30m	\$338.00

Cable is actually 9ft (3m) longer than each above length to be used by the Pipe Puller method.

All items above can be supplied with 36x45 expander instead. Replace code ".01" with ".02" and add \$7 per part to cover bigger expander.

Standard lengths are 30, 40, 50, 60, 70, 80 and 100ft.

Custom lengths are available; ask for prices!



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7.2 Pulling Cable 14mm (9/16" approx.)



Item	Description	Length (ft)	Length (m)	Total Price US\$ each
KS.04001.1409.01	Pulling Cable 14mm 9m/30'	30'	9m	\$200.00
KS.04001.1412.01	Pulling Cable 14mm 12m/40'	40'	12m	\$235.00
KS.04001.1415.01	Pulling Cable 14mm 15m/50'	50'	15m	\$270.00
KS.04001.1418.01	Pulling Cable 14mm 18m/60'	60'	18m	\$305.00
KS.04001.1421.01	Pulling Cable 14mm 21m/70' (*)	70'	21m	\$340.00
KS.04001.1424.01	Pulling Cable 14mm 24m/80' (*)	80'	24m	\$375.00

Cable is actually 7ft (2.5m) longer than each above length to be used by the Pipe Puller method.

Standard lengths are 30, 40, 50, 60, 70, and 80 ft.

Custom lengths are available; ask for prices!

***NOTE:** 14mm (9/16") cable longer than 20m (66') requires two-man lift due to weight.



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7.3 Pulling Cable 8mm (5/16" approx.)



Item	Description	Length (ft)	Length (m)	Total Price US\$ each
KS.04001.0809.01	Pulling Cable 8mm 9m/30'	30'	9m	\$165.00
KS.04001.0812.01	Pulling Cable 8mm 12m/40'	40'	12m	\$188.00
KS.04001.0815.01	Pulling Cable 8mm 15m/50'	50'	15m	\$211.00
KS.04001.0818.01	Pulling Cable 8mm 18m/60'	60'	18m	\$234.00

Cable is actually 9ft (3m) longer than each above length to be used by the Pipe Puller method.

Standard lengths are 30, 40, 50, and 60 ft.

Custom lengths are available; ask for prices!



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8. PACKAGING AND SHIPPING COSTS

Prices include the cost of crates and pallets, strapping, banding and any general requirement prior shipping. Customer collections are welcomed from our facility. Returning the wooden crates in useable condition will grant a refund of packaging paid.

Part #	Description	Treated	Price/ea
KS.05009.0100.00	Wooden Crate (45x45x34) – Full cable order	Yes	\$400.00
KS.05009.0200.00	Wooden Crate (25x45x34) – Half cable order	Yes	\$300.00
KS.05009.0300.00	Wooden Crate (71x40x43) – KPP400 crate	Yes	\$600.00
KS.05010.0100.00	Wooden Pallet (48x40)	Yes	\$30.00
KS.05010.0200.00	Wooden Pallet (36x36)	Yes	\$25.00

Shipping costs will be determined by the customer location, the method used (sea, air or road) and the origin of the goods ordered (UK, Kobus Inc Michigan location or Kobus Inc Texas location).



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KOBUS Pipe Puller Training Courses

The prices below are for the KOBUS Pipe Puller Training sessions which are mandatory for operators to ensure safe operation and validity of manufacturer's warranty.

Item	Description	N# of People	Duration	Total Price US\$ per course
	Onsite operator training comprising: <ul style="list-style-type: none"> - Operation of Pipe Puller - Health & Safety - Moving Pipe Puller around site - Positioning Pipe Puller - Recycling old pipe - Certificate of Training 	up to 4	2 days at customer site.	\$6,500.00*

**Includes travel, accommodation and subsistence for the trainer, for the duration.*

Above training costs are for USA and Canada. Other destinations such as Japan, Australia and New Zealand will have a surcharge advised at the time of enquiry.